## Reminder:

Result $=$ Turnover $-($ Variable charges + Fixed charges $)$
Margin on variable costs $=$ Turnover - Variable costs.
Result $=$ MCV - Fixed charges
Variable cost rate $=($ Variable cost $/$ Turnover $) \times 100$
Margin rate on variable costs $=($ Margin on variable costs $/$ Turnover $) \times 100$
Profitability threshold $=($ Fixed costs $\times$ Turnover $) /$ Margin on variable costs
Or $=$ fixed costs / Margin rate on variable costs
Safety Margin $=$ Turnover - Profitability Threshold
Security Index $=(($ Turnover - Security Threshold $) /$ Turnover $) \times 100$

## Exercise No. 1:

In a company there are three levels of activity: 4,000, 5,000, 6,000 units produced. Variable charges per unit are 9.5 Da . Total fixed charges amount to 36,000 Da for each level of activity. Evaluate, for each level of activity:

1. The total variable cost,
2. The unit fixed cost
3. The total cost
4. The average cost.
5. Analyze and comment on the results obtained.

## Exercise No. 2:

A company manufactures two products A and B , the company manufactures to order, so there is no stock of finished products. The chief accountant brings to your attention the following information from February 2012.

1. Production of the month:

- Product A: 6,500 units / Product B: 4,500 units

2. Consumption of raw materials for the month:

- Raw materials 70,000 da for product A and 100,000 for product B

3. MOD Loads

- 1020 h at $65 \mathrm{da} / \mathrm{h}$ for product A. / 980 h at $65 \mathrm{da} / \mathrm{h}$ for product B.

4. Indirect Charges:

- Workshop costs: 160,000 da (including 57,000 fixed charges)

These charges are distributed between the two products in proportion to the number of MOD hours.

- Distribution costs: in proportion to the sales amounts, they are in the ratio 0.8 per 100.

5. Sales of the month:

- Product A: 35 da/unit / Product B: 55 da/unit
A. Calculate the cost price and the analytical result of the two products A and B.
B. Present the company's differential results table.
C. Determine the break-even point.

Exercise No. 3:Consider the following situation of the company in 2019

| Element | Amount | \% |
| :---: | :---: | :---: |
| Turnover | 5,000,000 | .................... |
| Variable cost | 3,200,000 | ................ |
| Variable cost margin | .................. |  |
| Fixed price | 1,080,000 |  |
| ResultFluent | .................... |  |

Unit selling price: 100 da

## Work to do :

1. Complete the table?
2. Calculate the break-even point
3. Calculate and interpret the safety index.

## Exercise No. 1

| Element | Activity |  |  |
| :---: | :---: | :---: | :---: |
|  | 4000 | 5000 | 6000 |
| Unit variable charges | 9.5 | 9.5 | 9.5 |
| Total variable costs | 38000 | 47500 | 57000 |
| Total fixed costs | 36000 | 36000 | 36000 |
| Unit fixed charges | 9.00 | 7.20 | 6.00 |
| Total cost | 74000 | 83500 | 93000 |
| Average unit cost | 18.5 | 16.7 | 15.5 |

## Comment :

- Unit variable charges are fixed;
- Unit fixed charges are variable.


## Exercise No. 2

1. The cost price of each product:

| Elements | Product A | Product B |
| :--- | :--- | :--- |
| Turnover | $35 \times 6,500=227,500$ | $55 \times 4,500=247,500$ |
| Consumption of raw materials | 70,000 | 100,000 |
| MOD | $1020 \times 65=66,300$ | $980 \times 65=63,700$ |
| Total direct charges 1+2 | 136,300 | 163,700 |
| Distribution charges | 1,820 | 1,980 |
| Cost price (I+II) | 219,720 | 244,080 |
| Result $=$ CA-CR | 7,780 | 3,420 |

2. The company's differential results table

| Elements | ProductHAS | ProductB |
| :--- | :--- | :--- |
| Turnover | 227500 | 247500 |
| Variable figure | 190650 | 216150 |
| MCV | 36850 | 31350 |
| Fixed charges | 29070 | 27930 |
| Current result | 7,780 | 3,420 |

3.Profitable level

- For products A

$$
\mathrm{SR}=(227,500 \times 29,070) / 36,850=179,468.7924
$$

- For products B
$S R=(247,500 \times 27,930) / 31,350=220,500$


## Exercise No. 3

| Element | Amount | $\%$ |
| :--- | :---: | :---: |
| Turnover | $5,000,000$ | 100 |
| Variable cost | $3,200,000$ | 64 |
| Variable cost margin | $1,800,000$ | 36 |
| Fixed price | $1,080,000$ |  |
| ResultFluent | 720000 |  |

2.Break-even point $(S R)=1,080,000 / 0.36==3,000,000 \mathrm{da}$
3.Security index $=(5,000,000-3,000,000) / 5,000,000 \times 100=40 \%$

The company can reduce its turnover by $40 \%$ without suffering a loss

